

AVIC INTL SHIPBUILDING

AVIC International Shanghai Company

 **AVIC**

 **AVIC INTERNATIONAL**

 **AVIC INTL SHIPBUILDING**



AVIC

-Aviation Industry Corporation of China



Founded in 1951 and restructured and consolidated in 2008

Centered on aviation, but capable of providing whole-value chain services to customers in many fields

Owns almost 200 member companies, over 20 listed companies and Approximately 400,000 employees

Ranked 310 among the newly published Fortune Top 500 enterprises

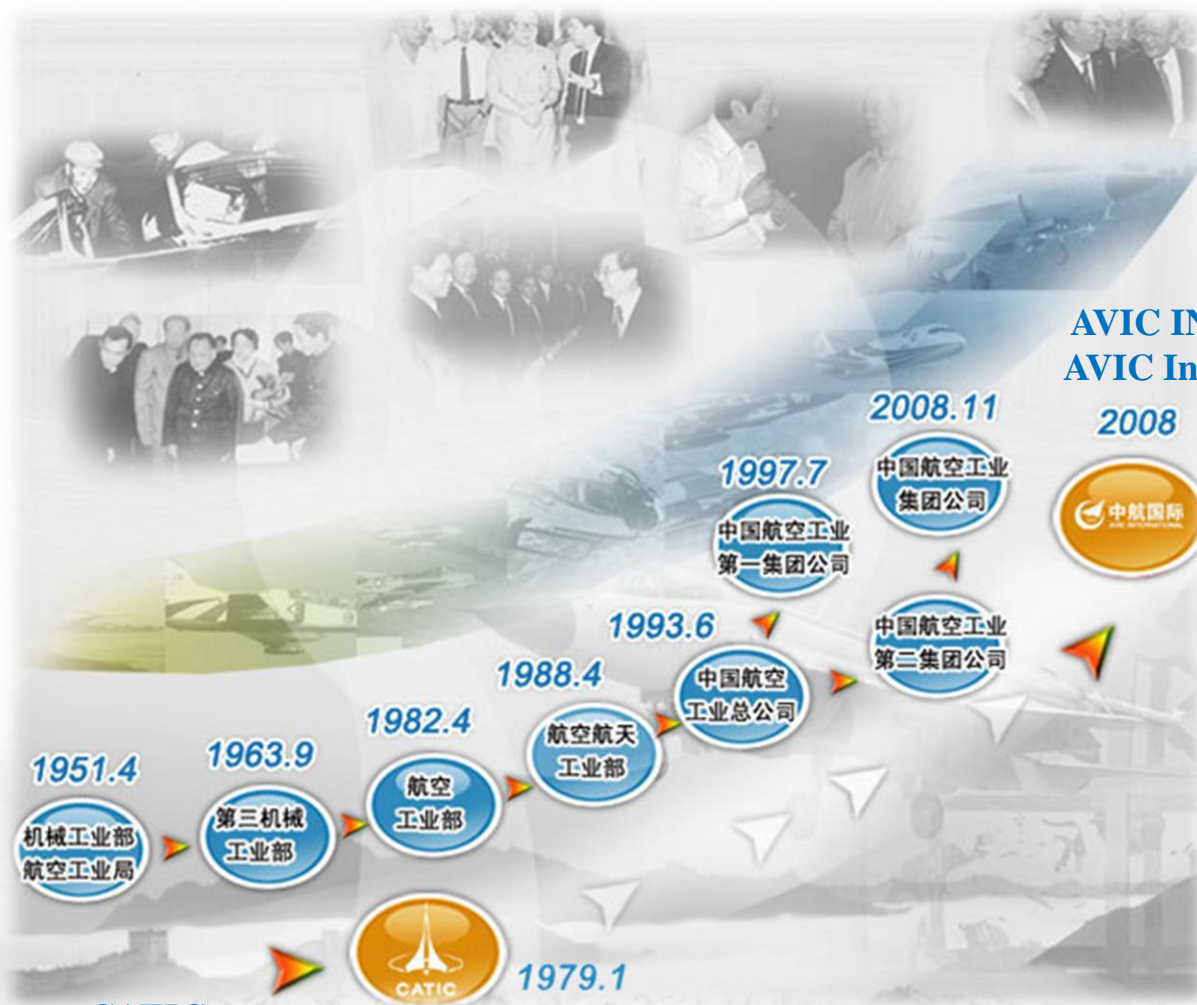
Total asset of AVIC reaches RMB 500 billion by the end of June 2011

**Contribute to Nation with Aviation Industry
Strengthen the Military Forces and Enrich the People
Commitment and Integrity
Innovative and Preeminent**



AVIC International

-AVIC International Holding Corporation



AVIC INTERNATIONAL——
AVIC International Holding Corporation



CATIC——
China National Aero-Technology Import and Export Corporation

AVIC International Shanghai Company

AVIC International

-Introduction



9 listed companies, subsidiaries in all major cities

More than 60 overseas branches in over 30 countries

Clients from over 180 countries

Asset value exceeds 135.26 billion RMB (21.4 billion USD) in 2011

Sale Revenue reached 93.8 billion RMB (14.8 billion USD) in 2011



这是一个有着国际视野的平台
这是一个有着成长张力的平台
这是一个有着投资价值的平台

AVIC International

-Major Oversea Branches



Business Segments



AVIC International Shipbuilding



AVIC International Shanghai's Shipbuilding business started from 1994, has gained great achievements in the past 17 years even after the financial crisis



Main Products:

Bulk Carriers,
Containers,
Oil Tankers,
Chemical Vessels,
MPP Vessels,
LPG Vessels,
Engineering Ships
and Offshore Service
Vessels, etc.

Major Clients from:

European Countries
such as Germany,
Greece, Italy and
other European
countries; Middle
East Countries;
African Countries.



Shipyards

AVIC Intl Shipbuilding

AVIC International Shipbuilding is committed to the industrialized development and possesses its own shipbuilding bases since 2007.



AVIC Weihai Shipyard, AVIC Taizhou Shipyard and AVIC Dingheng Shipyard together are capable to build series and all models of carriers under 200,000 DWT.



Weihai Shipyard

AVIC Intl Shipbuilding



Weihai Shipyard

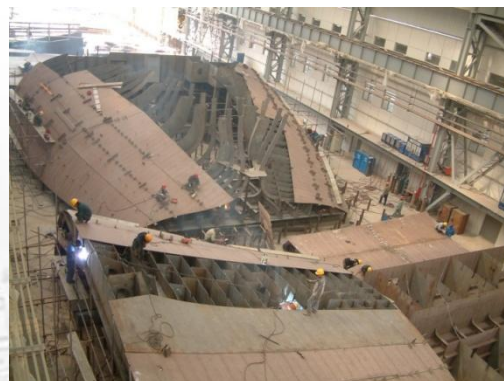
Designed to build the ship up to 150,000 DWT

| | |
|----------------------|---|
| Shipyard land area: | 1,400,000 m ² |
| Shipyard water area: | 1,650,000 m ² |
| Integrated workshop: | 60,000 m ² |
| Slipway: | 50,000 DWT x 1 |
| Dry dock No.1: | 150,000 DWT x 1 (369 m x 50 m x 12.75 m) |
| Dry dock No.2: | 150,000 DWT x 1 (276 m x 50 m x 12.75 m) |
| Cranes: | 800 t x 1 400 t x 1 |
| Quay length: | 1,900 m |



Weihai Shipyard

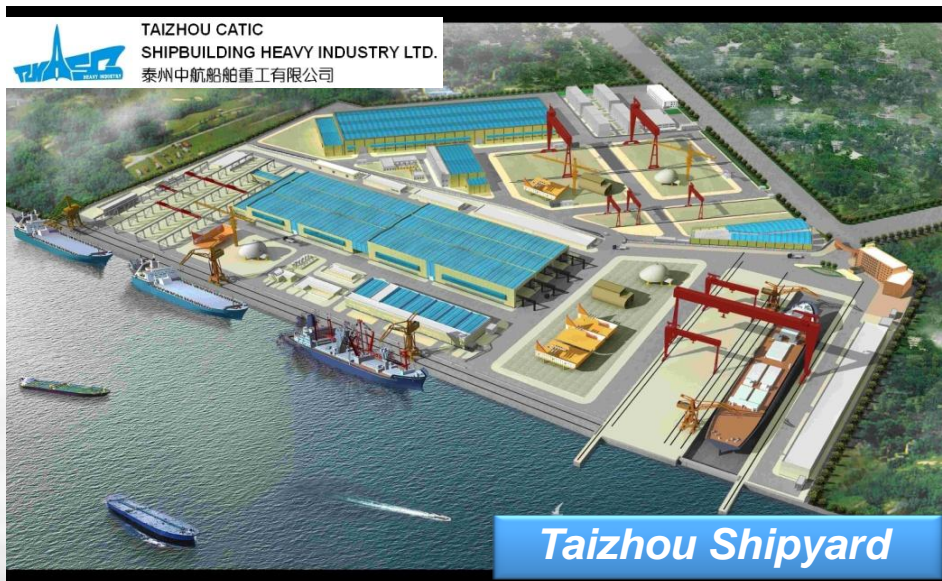
AVIC Intl Shipbuilding





Taizhou Shipyard

AVIC Intl Shipbuilding



Designed to build ships up to 200,000 DWT

| | |
|----------------------|--|
| Shipyard land area: | 600,000 m ² |
| Integrated workshop: | 60,000 m ² |
| Dry dock: | 200,000 DWT x 1 (350 m x 55 m x 13.5 m) |
| Cranes: | 600 t x 1 200 t x 2 |
| Quay length: | 950 m |



Taizhou Shipyard

AVIC Intl Shipbuilding



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Dingheng Shipyard

AVIC Intl Shipbuilding



中航鼎衡造船有限公司
AVIC DINGHENG SHIPBUILDING CO.,LTD



Dingheng Shipyard

Designed to build ships up to 50,000 DWT

Shipyard land area: 400,000 m²

Integrated workshop: 20,000 m²

Dry dock: 300,000 DWT x 1

500,000 DWT x 1

Cranes: 400 t x 2



AVIC Singapore

AVIC Intl Shipbuilding



AVIC Singapore")



- Founded by AVIC International Beijing, and listed on Singapore Exchange in 2011
- Specialised in shipbuilding Management & Consultancy
- Platform of investment and finance for the further development of AVIC ship business

AVIC International Shanghai Company



Our Services

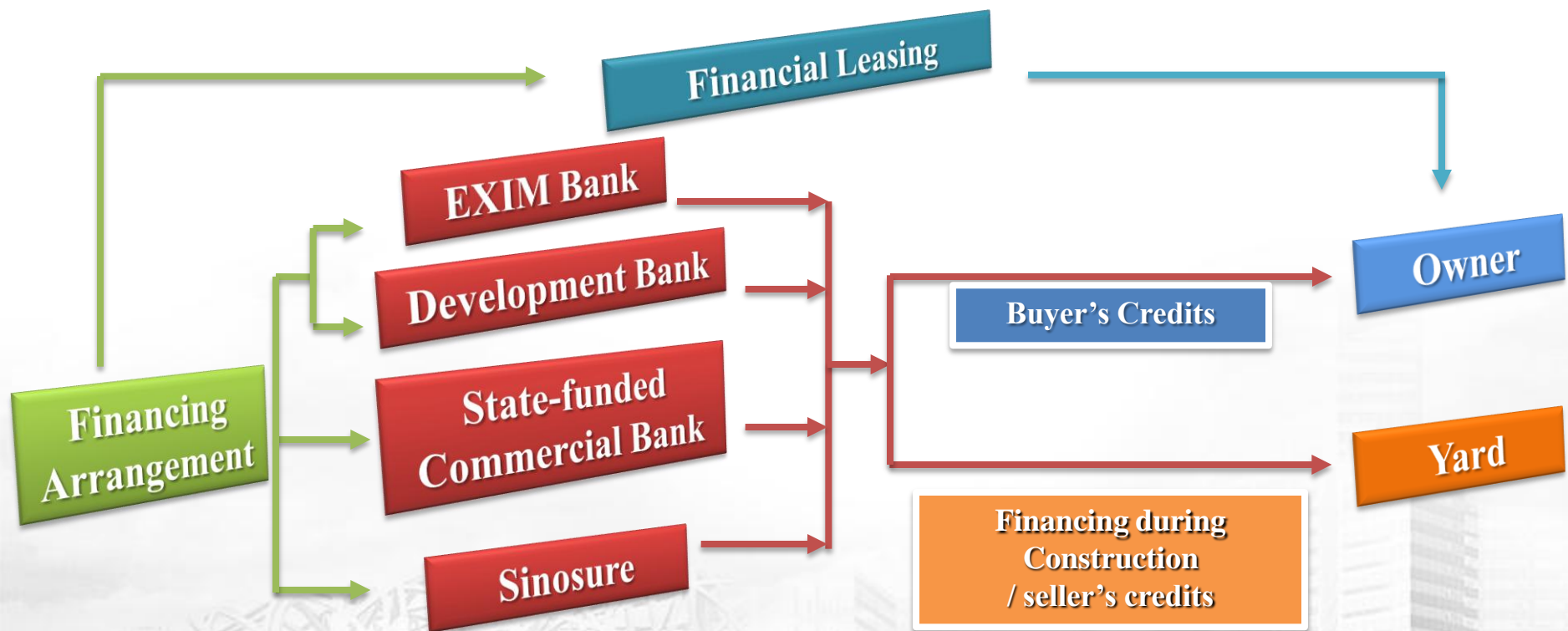
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Financing Arrangement AVIC Intl Shipbuilding





Project Management

AVIC Intl Shipbuilding

Project Management

(For newbuilding project not executed in our own shipyard)

Monitor newbuilding project during the whole construction period after effectiveness of the construction contract.

Send site representative to shipyard to know the construction progress and coordinate the relationship between owner and yard.

Make sure all installments to be used on our ships.



Design Consultancy

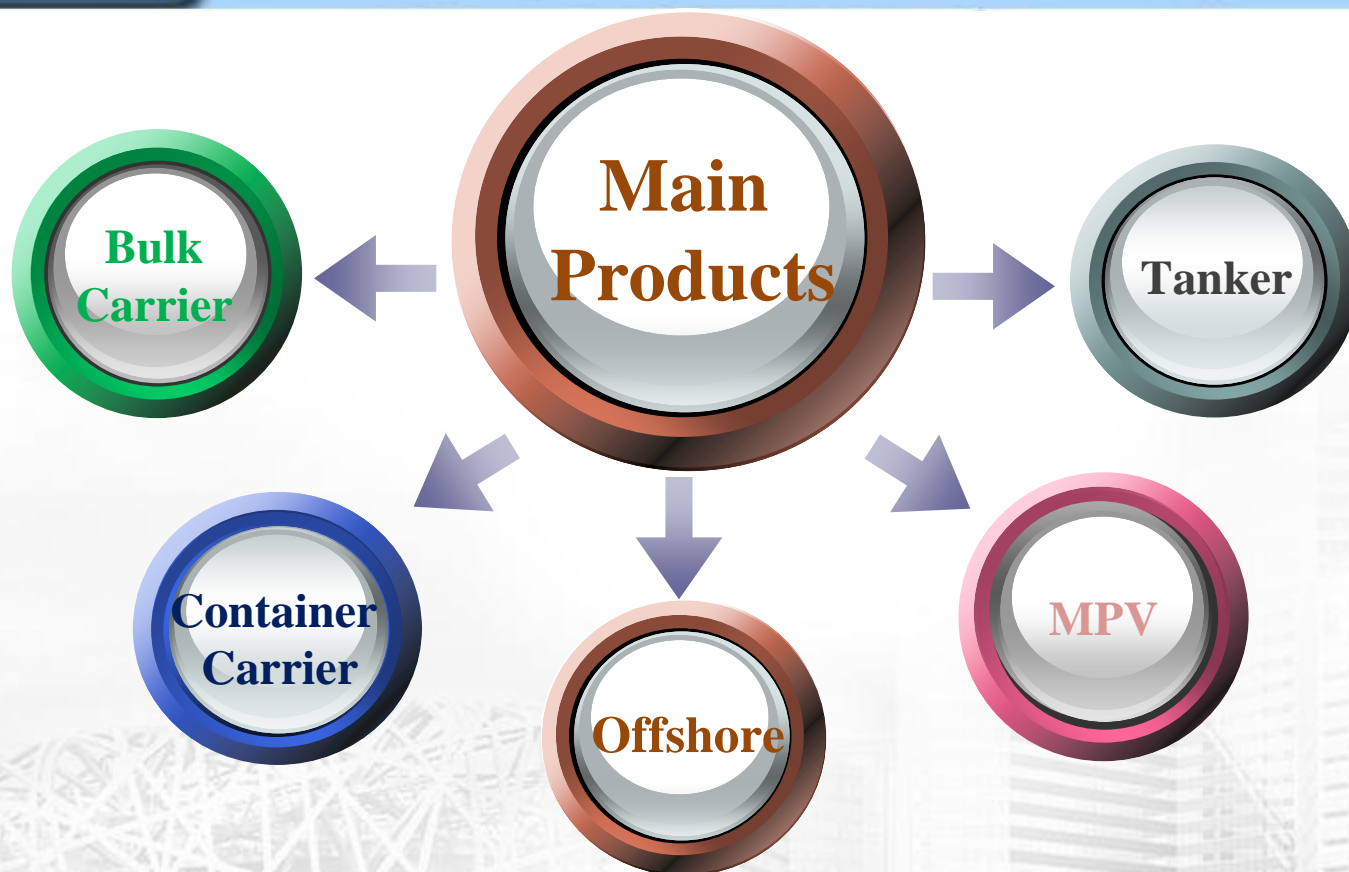
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Products

AVIC Intl Shipbuilding



AVIC International Shanghai Company



Bulk Carrier & MPC

AVIC Intl Shipbuilding



| | | |
|---|---|---|
| 1 | 2 | 5 |
| 3 | 4 | |

| | |
|---|---|
| 1 | 21000-28000DWT Multi-purpose Cargo Vessel |
| 2 | 35000DWT Bulk Carrier |
| 3 | 57000DWT Bulk Carrier |
| 4 | 82000DWT Bulk carrier |
| 5 | 118000DWT Bulk carrier |



Tanker

AVIC Intl Shipbuilding





Container Carrier

AVIC Intl Shipbuilding



| | | |
|---|---|---|
| 1 | 2 | 3 |
| 4 | 5 | |

| | |
|---|--------------------------|
| 1 | 400 TEU Container Vessel |
| 2 | 700 TEU Container Vessel |
| 3 | 1100TEU Container Vessel |
| 4 | 1800TEU Container Vessel |
| 5 | 4250TEU Container Vessel |



Offshore

AVIC Intl Shipbuilding



Platform Supply Vessel



AHTSV



Dredger

Offshore Engineering



Port Machinery

AVIC International Shanghai Company



Delivered & Under Construction List (part)

AVIC Intl Shipbuilding

Shipbuilding Business Description of Each Company

| | Beijing | Xiamen | Shanghai | Guangzhou | Summation |
|--|----------|--------|----------|-----------|-----------|
| First Deal Year | 1996 | 2001 | 2007 | 2006 | -- |
| Total Contracted (num/m.USD) | 101/3120 | 52/890 | 12/292 | 6/260 | 171/4560 |
| Total Delivery (num/m.USD) | 48/1230 | 41/790 | 2/12 | 2/68 | 93/2100 |
| Order on Hand (num/m.USD) | 53/1890 | 11/100 | 10/280 | 4/190 | 78/2460 |
| Total Inport and Export (num/m.USD) | 1450 | 550 | 30 | 63 | 2090 |
| Total Revenue (num/m.USD) | 826 | 489 | 11 | 60 | 1386 |

Note: Data till Dec. 31, 2010



Delivered & Under Construction List (part)

AVIC Intl Shipbuilding – Beijing

| ITEM | Type | No | Owner | Shipyard | Year |
|------|------------------------|-----------|---------|----------------------|-----------|
| 1 | 21000吨多用途 | 5条 | Asia | 广船国际 | 1999-2000 |
| | 21000DWT MPP | 5 vessels | | Guangzhou shipyard | |
| 2 | 散货顶推套组 | 2套 | Italy | 江扬船厂 | 2002-2003 |
| | Bulk Barges & Push Tug | 2 sets | | Jiangyang shipyard | |
| 3 | 27000吨散货船 | 2条 | Germany | 新世纪船厂 | 2004 |
| | 27000DWT Bulk Carriers | 2 vessels | | New century shipyard | |
| 4 | 35000吨散货船 | 2条 | Germany | 新世纪船厂 | 2004 |
| | 35000DWT Bulk | 2 vessels | | New century shipyard | |
| 5 | 51000吨散货船 | 2条 | Germany | 新世纪船厂 | 2004 |
| | 51000DWT Bulk Carriers | 2 vessels | | New century shipyard | |
| 6 | 27000吨散货船 | 2条 | Germany | 新世纪船厂 | 2005 |
| | 27000DWT Bulk Carriers | 2 vessels | | New century shipyard | |
| 7 | 74000吨散货船 | 5条 | Asia | 江南船厂 | 2006-2007 |
| | 74000DWT Bulk Carriers | 5 vessels | | Jiangyang shipyard | |
| 8 | 73000吨油轮 | 2条 | Italy | 新世纪船厂 | 2007-2008 |
| | 73000DWT Oil Tanker | 2 vessels | | New century shipyard | |



Delivered & Under Construction List (part)

AVIC Intl Shipbuilding – Beijing

| ITEM | Type | No | Owner | Shipyard | Year |
|------|--------------------------|-----------|---------|----------------------|-----------|
| 9 | 53500吨散货船 | 2条 | Japan | 大洋船厂 | 2007 |
| | 53500DWT Bulk Carriers | 2 vessels | | Dayang shipyard | |
| 10 | 53100吨散货船 | 6条 | Asia | 大洋船厂 | 2008–2009 |
| | 53100DWT Bulk Carriers | 6 vessels | | Dayang shipyard | |
| 11 | 6500吨供油船 | 2条 | Asia | 索普船厂 | 2009 |
| | 6500DWT Bunkering Tanker | 2 vessels | | Suopu shipyard | |
| 12 | 114000吨油轮 | 2条 | Germany | 新世纪船厂 | 2009 |
| | 114000DWT Tanker | 2 vessels | | New century shipyard | |
| 13 | 92500吨散货船 | 2条 | Italy. | 扬子江造船厂 | 2009 |
| | 92500DWT Bulk Carrier | 2 vessels | | Yangzijiang shipyard | |
| 14 | 57000吨散货船 | 3条 | Germany | 中航泰州船厂 | 2009–2010 |
| | 57000DWT Bulk Carrier | 3 vessels | | Catic shipyard | |
| 15 | 57000吨散货船 | 2条 | Germany | 中航泰州船厂 | 2010 |
| | 57000DWT Bulk Carrier | 2 vessels | | Catic shipyard | |
| 16 | 28000吨多用途船 | 9条 | Asia | 黄海船厂 | 2010–2012 |
| | 28000DWT MPP vessel | 9 vessels | | Huanghai shipyard | |



Delivered & Under Construction List (part)

AVIC Intl Shipbuilding – Beijing

| ITEM | Type | No | Owner | Shipyard | Year |
|-------|------------------------|------------|-----------|-----------------|-----------|
| 17 | 92500吨散货船 | 4条 | Germany | 中航泰州船厂 | 2010-2011 |
| | 92500DWT Bulk Carrier | 4 vessels | | Catic shipyard | |
| 18 | 92500吨散货船 | 4条 | Greece | 中航泰州船厂 | 2010-2011 |
| | 92500DWT Bulk Carrier | 4 vessels | | Catic shipyard | |
| 19 | 92500吨散货船 | 3条 | Italy | 中航泰州船厂 | 2011-2012 |
| | 92500DWT Bulk Carrier | 3 vessels | | Catic shipyard | |
| 20 | 118000吨散货船 | 2条 | Germany | 大洋船厂 | 2010-2011 |
| | 118000DWT Bulk Carrier | 2 vessels | | Dayang shipyard | |
| 21 | 82000吨散货船 | 2条 | Germany | 中航泰州船厂 | 2011-2012 |
| | 82000DWT Bulk Carrier | 2 vessels | | Catic shipyard | |
| 22 | 12000CM 液化石油气船 | 1条 | Asia | 大洋船厂 | 2012 |
| | 12000CM LPG | 1 vessels | | Dayang shipyard | |
| 23 | 82000吨散货船 | 2条 | Hong Kong | 中航泰州船厂 | 2012-2013 |
| | 82000DWT Bulk Carrier | 2 vessels | | Catic shipyard | |
| Total | | 68 vessels | | | |



AVIC - INTERPHARM PARTNERSHIP:

Since 1986



AGENCIES:



TO DEVELOP & SUPPLY TECHNOLOGY GLOBALLY

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